

Developing and Nurturing Community Relationships and Partnerships

Presented by
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Texas Methodist Foundation

TMF helps steward the potential of the Church toward building cultures of purpose, generosity, and courage that bring the world of God's imagination to life.

We currently have nearly \$800 million in assets under management

We provide

- Loans

- Investments

- Planned giving

- Leadership Ministries



Funding Hope in the
Fight Against
Childhood Cancer

Community: formed by people to nurture common needs and its members have a sense of trust, belonging, safety and caring for each other

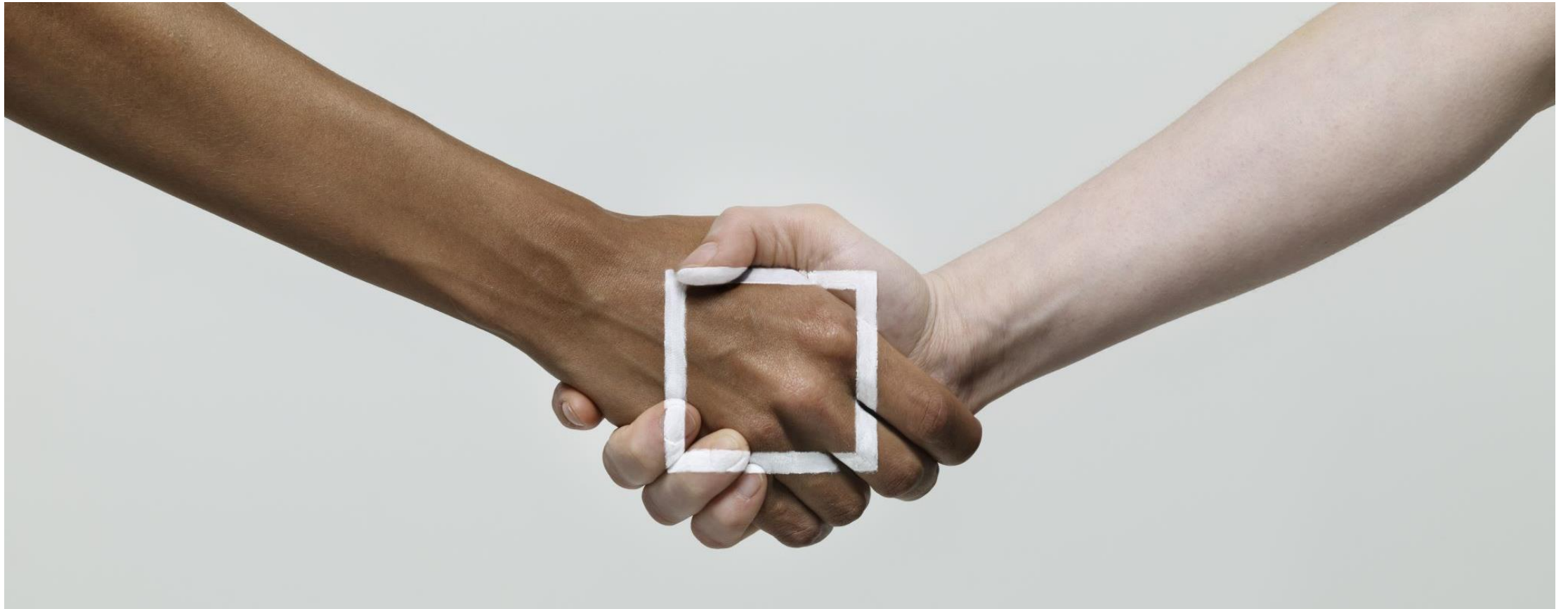
Community relationships can be long-term or short-term



Relationship: a specific instance of connecting or binding persons



Partnership: A relationship resembling a legal partnership involving close cooperation between persons with specified rights and responsibilities.



- Cultivating Community Relationships:
- How do you cultivate your personal relationship?
 - Consistency
 - Engagement
 - Communication
 - Transparency
 - Authenticity





- Who are you in your community?
 - A storyteller
 - A social banker
 - A listener
 - A bartender (think of Woody in Cheers)
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- Who is your church in your community?

To create partnerships, you have to build relationships





My partnership with Sonny

Partnerships take time.

Financial Partnerships take longer.

On average to obtain a 7-figure gift, it takes 5 – 7 years.



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- Not all partnerships are financial:
 - Knowledge
 - Influence
 - Network Weaving
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- Most of the time, these partnerships are more important than financial ones.

Miss Martha Whitted



In this climate...

Discussion/Questions



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